

## Message Text

UNCLASSIFIED

PAGE 01 STATE 199672

67

ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 CIAE-00 DODE-00 PM-07 H-03

INR-11 L-03 NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03

SS-20 USIA-15 AID-20 COME-00 FRB-03 TRSE-00 XMB-07

OPIC-12 CIEP-03 LAB-06 SIL-01 OMB-01 STR-08 CEA-02

AGR-20 /195 R

DRAFTED BY EB/ITP/EWT:SCHAAS:CLK

APPROVED BY EB/ITP/EWT:MTLORIMER

EUR/EE:ABRAINARD

L/EB:PTRIMBLE

COMMERCE/BEWT:BPOUNDS

----- 109055

P 112043Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY WARSAW PRIORITY

UNCLAS STATE 199672

E.O. 11652: N/A

TAGS: ETRD, US, PL

SUBJECT: JOINT AMERICAN-POLISH TRADE COMMISSION

JOINT TRADE COMMISSION APPROVED FOLLOWING JOINT COMMUNIQUE,  
WHICH WAS RELEASED SEPTEMBER 10:

BEGIN TEXT: JOINT COMMUNIQUE ON THE FOURTH SESSION OF THE  
JOINT AMERICAN-POLISH TRADE COMMISSION. THE JOINT AMERICAN-  
POLISH TRADE COMMISSION, ESTABLISHED PURSUANT TO THE WARSAW  
JOINT COMMUNIQUE OF JUNE 1, 1972, TODAY CONCLUDED ITS  
FOURTH SESSION. THE SESSION, WHICH WAS HELD IN WASHINGTON  
ON SEPTEMBER 9-10, 1974, WAS, IN ACCORDANCE WITH THE  
ESTABLISHED PROCEDURE, CHAIRED BY SECRETARY OF COMMERCE  
FREDERICK B. DENT, CHAIRMAN OF THE U.S. SECTION OF THE  
COMMISSION. THE POLISH DELEGATION WAS LED BY VICE PREMIER  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 199672

KAZIMIERZ OLSZEWSKI, MINISTER OF FOREIGN TRADE AND SHIPPING,

AND CHAIRMAN OF THE POLISH SECTION OF THE COMMISSION.

OTHER U.S. MEMBERS OF THE COMMISSION TAKING PART IN THE FOURTH SESSION WERE ASSISTANT SECRETARY OF STATE FOR ECONOMIC AND BUSINESS AFFAIRS THOMAS O. ENDERS, SERVING AS VICE-CHAIRMAN; ASSISTANT SECRETARY OF THE TREASURY FOR TRADE, ENERGY AND FINANCIAL RESOURCES AND POLICY COORDINATION GERALD L. PARSKY; ASSISTANT LEGAL ADVISER OF THE DEPARTMENT OF STATE PHILIP R. TRIMBLE, COUNSEL; AND ACTING DEPUTY ASSISTANT SECRETARY OF COMMERCE FOR EAST-WEST TRADE LEWIS W. BOWDEN, EXECUTIVE SECRETARY. AMBASSADOR WILLIAM D. EBERLE, EXECUTIVE DIRECTOR OF THE COUNCIL FOR INTERNATIONAL ECONOMIC POLICY AND THE PRESIDENT'S SPECIAL TRADE REPRESENTATIVE, AND ASSISTANT SECRETARY OF AGRICULTURE FOR INTERNATIONAL AFFAIRS AND COMMODITY PROGRAMS CLAYTON YEUTTER ALSO PARTICIPATED IN THE TALKS, AS DID DEPUTY ASSISTANT SECRETARY OF STATE FOR EUROPEAN AFFAIRS JOHN A. ARMITAGE.

MEMBERS OF THE POLISH DELEGATION PARTICIPATING IN THE DISCUSSIONS IN ADDITION TO MR. OLSZEWSKI INCLUDED VICE MINISTER OF FOREIGN AFFAIRS ROMUALD SPASOWSKI, VICE MINISTER OF FOREIGN TRADE AND SHIPPING STANISLAW DLUGOSZ, VICE MINISTER OF FINANCE MARIAN KRZAK, DIRECTOR OF TRADE POLICY DEPARTMENT III IN THE MINISTRY OF FOREIGN TRADE AND SHIPPING MIROSLAW RUCINSKI, DIRECTOR OF DEPARTMENT III IN THE MINISTRY OF FOREIGN AFFAIRS JAN KINAST, AND DIRECTOR OF THE COMMODITIES DEPARTMENT IN THE MINISTRY OF FOREIGN TRADE AND SHIPPING JERZY RUTKOWSKI.

DURING THE COURSE OF HIS VISIT TO WASHINGTON, VICE PREMIER OLSZEWSKI MET WITH SECRETARY OF THE TREASURY WILLIAM E. SIMON, SECRETARY OF AGRICULTURE EARL L. BUTZ, AND DEPUTY SECRETARY OF STATE ROBERT S. INGERSOLL. HE ALSO MET WITH ACTING PRESIDENT AND CHAIRMAN OF THE EXPORT-IMPORT BANK WALTER C. SAUER.

THE JOINT COMMISSION SESSION INCLUDED TWO PLENARY SESSIONS AND TWO WORKING GROUP MEETINGS, WHICH TOOK PLACE IN A COOPERATIVE AND CONSTRUCTIVE ATMOSPHERE.

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 199672

THE COMMISSION NOTED THAT THE FIRST SECRETARY OF THE CENTRAL COMMITTEE OF THE POLISH UNITED WORKERS' PARTY, EDWARD GIEREK, WILL BE MEETING WITH THE PRESIDENT OF THE UNITED STATES OF AMERICA, GERALD R. FORD, IN EARLY OCTOBER, AND TOOK THE OPPORTUNITY TO MAKE A THOROUGH REVIEW OF ECONOMIC AND TRADE ISSUES OF INTEREST TO BOTH COUNTRIES.

TRADE GOALS. THE COMMISSION REVIEWED US-POLISH TRADE AND ECONOMIC RELATIONS DURING THE PERIOD SINCE THE LAST MEETING OF THE COMMISSION IN SEPTEMBER 1973. IT WAS NOTED THAT IN THE FIRST HALF OF 1974, US-POLISH TRADE REACHED 333 MILLION DOLLARS, AND IS EXPECTED TO AMOUNT TO ABOUT 700 MILLION DOLLARS BY THE END OF THE YEAR. THIS TRADE LEVEL REPRESENTS AN INCREASE OF 177 PERCENT SINCE THE COMMISSION WAS ESTABLISHED IN 1972. BOTH SIDES EXPRESSED THEIR SATISFACTION AT THE RAPID INCREASE IN TRADE BETWEEN THE TWO COUNTRIES AND ANTICIPATED THAT THEIR TRADE MAY REACH ONE BILLION DOLS IN 1976 AND GROW TO TWO BILLION DOLS BY 1980. BOTH SIDES WOULD SEEK TO ENSURE THE EXISTENCE OF PROPER CONDITIONS FOR ECONOMIC RELATIONS IN ORDER THAT THESE GOALS MAY BE ACHIEVED.

LONG-TERM COOPERATION. THE COMMISSION AGREED ON THE DESIRABILITY OF EXPANDING AND FURTHER DEVELOPING LONG-TERM ECONOMIC, INDUSTRIAL, AND TECHNOLOGICAL COOPERATION AND DISCUSSED POSSIBLE AREAS FOR MUTUAL TRADE AND PRODUCTION FACILITIES AND MEANS OF FACILITATING SUCH COOPERATION. WITH THESE OBJECTIVES IN MIND, THE COMMISSION PROPOSED TO THE TWO GOVERNMENTS A DRAFT JOINT STATEMENT ON ECONOMIC, INDUSTRIAL AND TECHNOLOGICAL COOPERATION.

BOTH SIDES INDICATED THEIR INTENTION TO EXPAND THE EXCHANGE OF INFORMATION ON ECONOMIC DEVELOPMENT PROGRAMS AND FUTURE TRADE OPPORTUNITIES OF INTEREST TO BOTH AMERICAN FIRMS AND POLISH ECONOMIC ORGANIZATIONS.

TO ESTABLISH A FRAMEWORK FOR LONG-TERM AGRICULTURAL TRADE BETWEEN THE TWO COUNTRIES, THE COMMISSION REACHED AGREEMENT ON A DECLARATION CONCERNING THE DEVELOPMENT OF SUCH TRADE, AND PROPOSED TO THE TWO GOVERNMENTS THAT

UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 199672

IT BE ISSUED IN THE NEAR FUTURE.

AGREEMENT WAS ALSO REACHED WITH RESPECT TO A CONVENTION FOR THE AVOIDANCE OF DOUBLE TAXATION OF INCOME. THE COMMISSION PROPOSED TO THE TWO GOVERNMENTS THAT THE CONVENTION BE CONCLUDED, VIEWING THE EXISTENCE OF SUCH A CONVENTION BETWEEN THE TWO COUNTRIES AS A FURTHER MEANS OF EXPANDING ECONOMIC AND CULTURAL CONTACTS.

BUSINESS FACILITATION. THE COMMISSION NOTED WITH SATISFACTION THE PROGRESS WHICH HAS BEEN MADE OVER THE PAST YEAR ON IMPROVING THE CONDITIONS FOR BUSINESS ACTIVITIES IN BOTH COUNTRIES. IT WAS NOTED THAT SINCE THE THIRD SESSION, ADDITIONAL U.S. FIRMS HAVE OPENED REPRESENTATIVE OFFICES IN WARSAW, WHILE POLAND HAS

ESTABLISHED A TRADE PROMOTION OFFICE OF THE POLISH CHAMBER OF FOREIGN TRADE IN SAN FRANCISCO.

TO AID IN THE GROWTH OF TWO-WAY TRADE, THE COMMISSION AGREED ON STEPS TO FACILITATE TRADE MISSIONS AND PARTICIPATION IN TRADE FAIRS AND EXHIBITIONS HELD IN THE TWO COUNTRIES. THE PARTIES EXPRESSED THEIR INTEREST IN EXPLORING PRACTICAL POSSIBILITIES FOR MUTUAL COOPERATION ON MARKET RESEARCH AND IN ASSISTING IN THE ORGANIZATION OF LECTURES AND SYMPOSIA ON COMMERCIAL AND TECHNICAL TOPICS.

THE DELEGATES DISCUSSED IN DEPTH SOME OF THE PRACTICAL PROBLEMS CONFRONTING BUSINESSMEN OF EACH COUNTRY.

OVERALL ASSESSMENT. THE COMMISSION EXPRESSED SATISFACTION WITH THE RESULTS OF THE FOURTH SESSION, CONSIDERING THE DISCUSSIONS A FURTHER MAJOR STEP IN THE CONSTRUCTIVE DEVELOPMENT OF MUTUALLY ADVANTAGEOUS ECONOMIC RELATIONS. IT AGREED TO CONVENE THE NEXT (FIFTH) SESSION IN WARSAW IN 1975.

THE POLISH DELEGATION MEMBERS EXPRESSED THEIR APPRECIATION FOR THE HOSPITALITY EXTENDED TO THEM BY THEIR AMERICAN HOSTS DURING THE DELEGATION'S STAY IN THE UNITED STATES.  
END TEXT. KISSINGER  
UNCLASSIFIED

UNCLASSIFIED

PAGE 05 STATE 199672

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, AGREEMENTS, MEETINGS, MEETING DELEGATIONS, BUSINESS FIRMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 SEP 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE199672  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SCHAAS:CLK  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740253-0664  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740955/aaaabucw.tel  
**Line Count:** 201  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinjw  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 16 JUL 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <16 JUL 2002 by maustmc>; APPROVED <29 JAN 2003 by martinjw>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** JOINT AMERICAN-POLISH TRADE COMMISSION JOINT TRADE COMMISSION APPROVED FOLLOWING JOINT COMMUNIQUE  
**TAGS:** ETRD, US, PL  
**To:** WARSAW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005